

CASE STUDY

International Cyber Security Firm

140

Engineers hired
in Various Roles
and Capacities

8

Highly
competitive
markets across
North America.

110

Countries deploy
products
developed by
these engineers

2.6

Billion valuation
and rising



Challenge

Privately owned International Cyber Security Firm with pioneering technology seeks to hire Cyber Engineers throughout North America at a quicker pace as the company tries to keep up with customer demand.

Solution

On The Brink Recruiting Engages with the VP Global Pre-Sales and Technical Operations to determine key hiring criteria. With a tremendously high bar set for the quality of individuals required to fulfill these roles, On The Brink Recruiting begins formulating a strategy to locate and secure these specialized individuals.

Results

Over the past 7 years, working with Directors and Regional Managers throughout the U.S., On The Brink Recruiting has:

- Successfully placed over 140 employees in various roles and capacities all over the U.S.
- On The Brink Recruiting is still working with our client today and placing an average of 35 people per year.

On The Brink Recruiting continues to:

- Identify and attract highly qualified candidates in a competitive market
- Sell them on the unique opportunity and create excitement and willingness to interview
- Streamline the interview process making it fast, reliable and convenient
- Negotiate competitive offers, ensuring they are signed
- Maintain the traits that make the hiring company unique and successful
- Save hiring company time and money through enhancing their hiring practices

Our Client Today

- Firm has over 1700 employees with 40 Global offices.
- Currently has more than 7400 customers
- Their leading Cyber product is deployed in 110 countries by the Engineers placed by On The Brink Recruiting!
- Current valuation is \$2.6 Billion and rising.

Contact Us

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